



UNITED REPUBLIC OF TANZANIA TANZANIA INVESTMENT CENTRE

INVESTMENT CLIMATE AND OPPORTUNITIES IN TANZANIA

**PRESENTATION TO THE CDM WORKSHOP
DAR ES SALAAM INTERNATIONAL CONFERENCE CENTRE
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AGENDA

- Investment Climate
- One stop facilitating center
- Investment Incentives
- Investment Opportunities
- Markets
- FDI Inflows
- Reasons for investing in Tanzania



GEOGRAPHICAL LOCATION OF TANZANIA



Tanzania

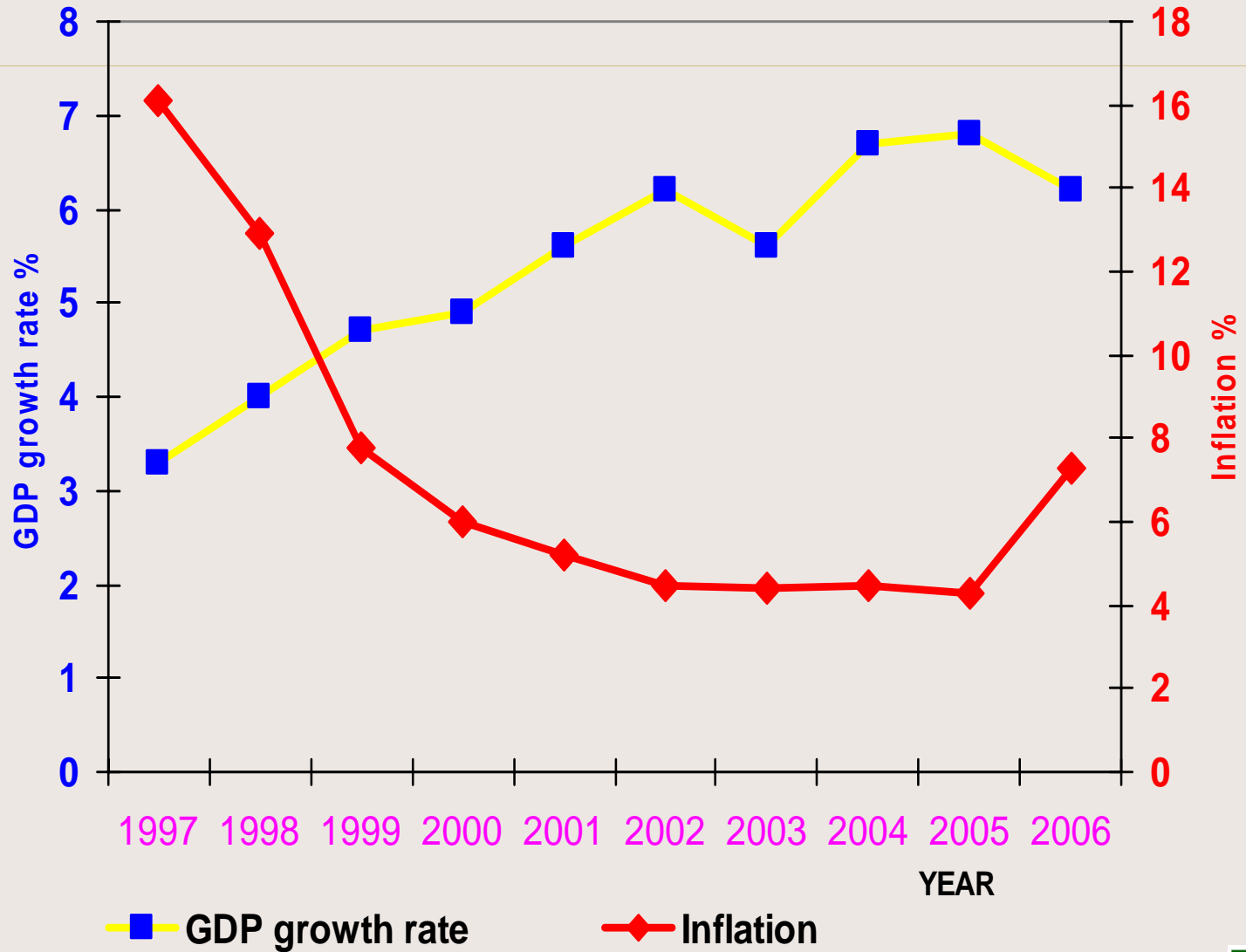
KEY INDICATORS

- **Land Area:** 945,087 sq km
- **Population:** 37.5 Million, (2006 est.).
- **Population Growth Rate:** 2.9% 2002 census
- **Currency:** Tanzanian Shilling (TSh.)
- **Official Language:** Kiswahili and English
- **Value of Merchandise Exports:** US\$ 1,723.0 million (2006)
- **Principal Exports:** coffee, tea, cotton, cashew nuts, tobacco, sisal, minerals, manufactured goods.
- **Value of Imports (f.o.b) :** US\$ 3,864.1 million (2006)
- **Principal Imports:** Machinery and transportation equipments, industrial raw materials, crude oil, Consumer goods,
- **GDP Growth Rate:** 6.2% (2006)
- **Inflation at consumer price:** 7.3% (2006)
- **Major Trading Partners:** India, Germany, Japan, Malaysia, Rwanda, Netherlands, South Africa, Kenya, UK, Saudi Arabia, China

INVESTMENT CLIMATE

- Political Stability
- Macroeconomic framework
- Investment Guarantee – MIGA, ATIA
- Protection against Nationalization – TIA, 1997
- Transfer of Capital or Profits
- Settlement of Dispute – ICSID
- Access to Credit from Domestic Sources
- Investment Support Institutions – TNBC, NISC

GDP GROWTH RATE AND INFLATION (1997-2006)



Source: Bank of Tanzania - 2006

ONE STOP FACILITATING CENTER FOR ALL INVESTORS

- Immigration Officers
- Assistant Registrar of Companies
- Licensing Officer
- Land Officer
- Labour Officer
- Tanzania Revenue Authority Liaison Officer



INTERNATIONAL AWARDS TO TIC

- 2007 - Best Investment Promotion Agency
in the World (By WAIPA)
- 2006 - Best Country of the Future
(By Financial Times)
- 2005 - Best Investment Promotion Agency
in Sub Saharan Africa
(By Africa Investor)

INCENTIVE SCHEMES

- Tanzania Investment Act 1997
 - Certificate of incentives
 - Strategic investor status
 - Import duty draw back scheme
- Export Processing Zones Act 2002
- Mining Act 1998
- Special Economic Zones Act 2005
- Petroleum (Exploration and Production) Act 1981



PRIORITY SECTORS FOR INVESTMENT

- **Agribusiness**

Traditional crops, Horticulture, Floriculture, Oil Palm, Jatropha, Sugar ethanol Organic Cotton, Pyrethrum, Artemisia, Fish and Aquaculture

- **Extractive**

Minerals – Base Metals and Gemstones, Gold, Tanzanite, Hydrocarbons – Oil and Natural Gas, Coal, Refining, Processing, Smelting, Cutting and Polishing

- **Infrastructure**

Power, Roads, Seaports, Airports

OTHER INVESTMENT OPPORTUNITIES

- Natural resources
- Tourism
- Manufacturing
- Commercial building
- Transportation
- Services
- Financial Institutions
- Human Resources

MARKETS

- EAC – East African market
- SADC – Southern Africa market
- AGOA- US market
- EPA - EU
- China

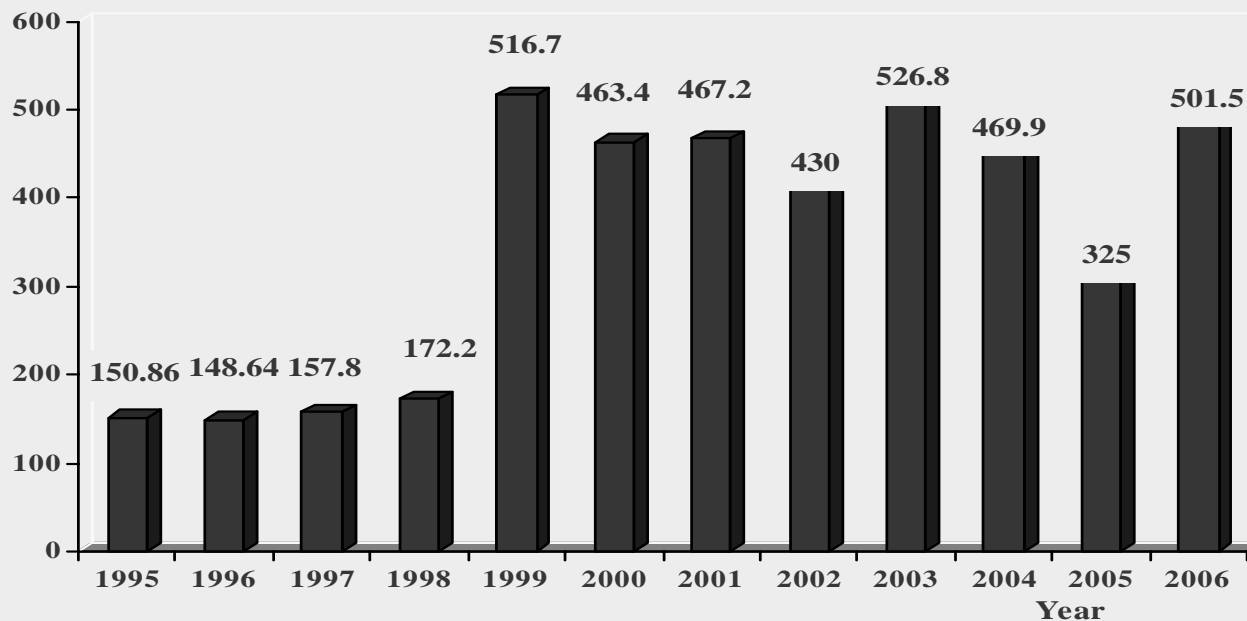


SUB SECTOR STUDIES AVAILABLE

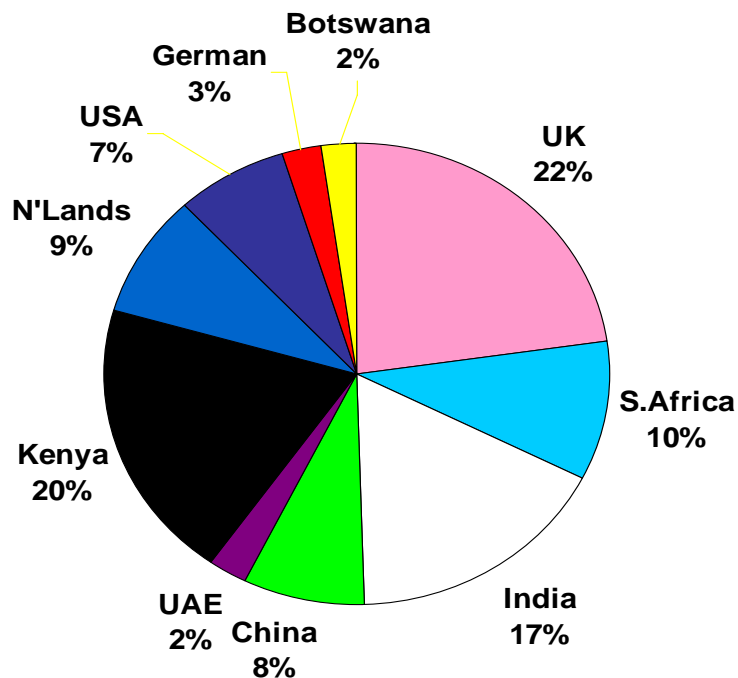
- Textile
- Leather
- Biofuels
- Cotton
- Sugar
- Coal and Iron
- Power
- Floriculture
- Telecommunication

FDI INFLOWS TO TANZANIA: 1995 – 2006

Millions
of Dollars



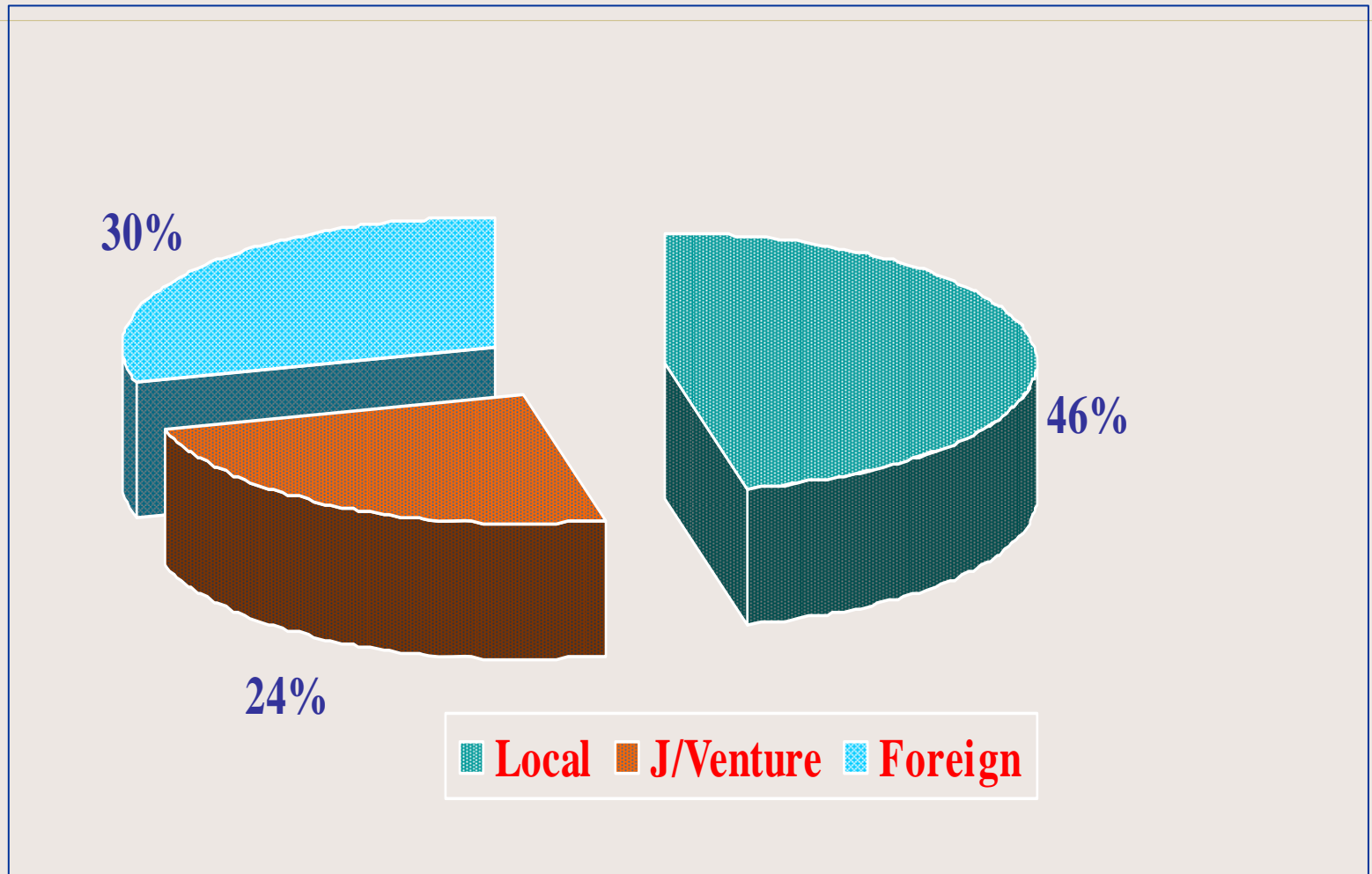
ORIGIN OF MAJOR INVESTMENT PROJECTS IN TANZANIA 1990 - 2006



Source: Tanzania Investment Center (2006)



OWNERSHIP OF TIC REGISTERED PROJECTS 1990 - 2006



Source: Tanzania Investment Center (2006)



REASONS FOR INVESTING IN TANZANIA

- Political stability
- Enormous investment opportunities
- Strong economic performance
- Pro-business Government
- Geographical location
- Presence of one stop center for investors
- Reasonable investment incentives
- Vibrant private sector
- Presence of autonomous organizations that represent the private sector (TPSF, CTI, TNBC, TCCIA, Chamber of Mines etc.)

THANK YOU FOR YOUR ATTENTION

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